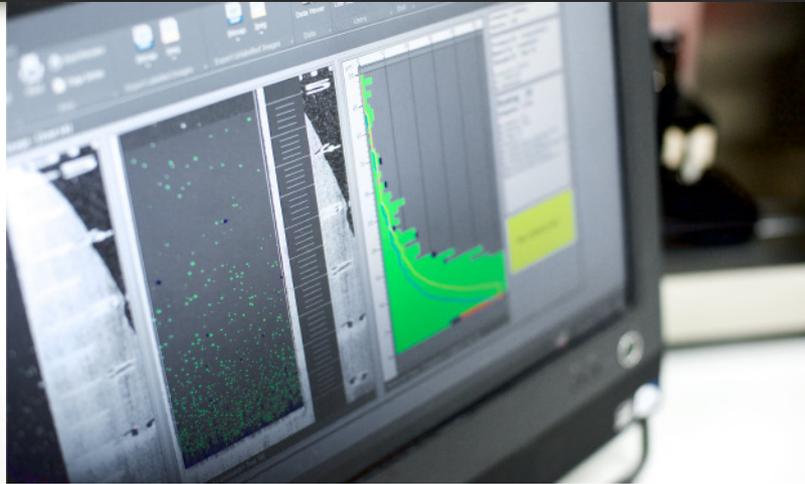


Free Sample Testing

Evaluate the benefit of **TIDAS**. Without obligation.



To assess the value of TIDAS for your site free of charge and without obligation, we simply need you to send us 50ml liquid samples of your products for testing. Testing samples will:

- Confirm that TIDAS performs well across your product range.
- Illustrate the technology, advantages and show potential savings.
- Allow us to customise the software to match your rating requirements.

Send a minimum of 5 liquid samples (10 maximum). Include standard products and any that are problematic and/or difficult to rate by eye. The same sample at different stages of manufacture can be interesting.

How it works

1. Email tidas@labman.co.uk to let us know you are sending samples.
2. We will confirm safe receipt and plan time for the testing.
3. You will receive a test report containing initial results for your samples. It contains images and data with a request for feedback that the images are a true representation of your products. At this stage, ratings will have been calculated using arbitrary settings.
4. You will also receive a user booklet from Labman containing the images from the test report, but without the data. We request that you task your team of operators to individually rate each image by eye. We need this spread of results to understand your rating method.
5. We will then design an algorithm to reflect this and apply it to the test report, which we will send to you again only this time the ratings are valid. And if you love TIDAS you can loan or purchase a unit. Either way a brand new ready customised unit will be delivered to your site.
The loan can actually work out free of charge if this unit is subsequently purchased.

LABMAN

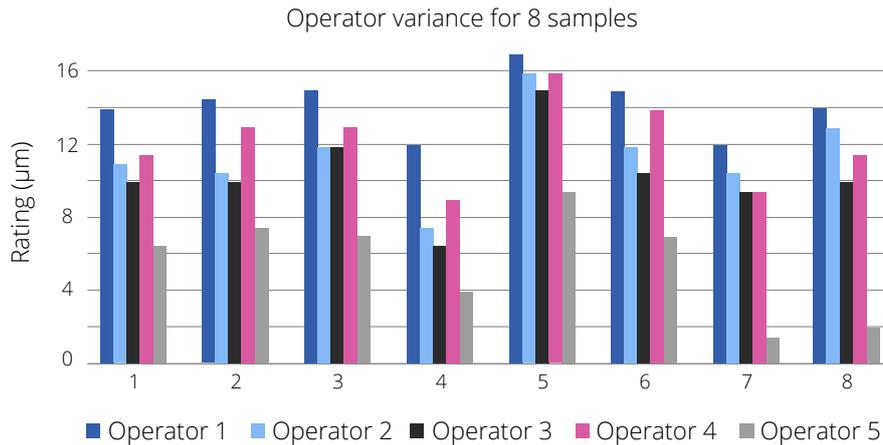
www.labmanautomation.com

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tidas@labman.co.uk

Examples of what TIDAS reveals

Results from sample testing will reveal the significant variation which can occur in manual operator ratings. Rating too high means unnecessarily over-processing, rating too low risks an unhappy end customer. TIDAS eliminates the variance between operators and sites. No matter who tests the sample or where in the world it is tested the rating is always standardised. And the results are recorded. The graph below shows the discrepancy in 5 operators rating the same 8 samples. These results are real, highlighted during the user booklet stage of the sample testing. We went on to calculate the actual cost to the customer and they went on to purchase TIDAS!



Case Studies

A German automotive refinish site is saving 2 hours of manufacturing on a 16 hour day. Previously they had been over-grinding samples, producing products with a lower rating than required. TIDAS allows them to control their grind, ensuring they are aware as soon as the grind meets specification. This has given a 12% saving on production costs along with a similar increase in actual production.

A USA automotive paints site has increased their FPA (First Pass Acceptance) rate from 35% to over 80%. This has reduced the time spent continually testing the sample during the grind process, so saving valuable time and money.

A UK speciality coatings manufacturer had previously been grinding one product for 24 hours. Once TIDAS was introduced to the QC department, they quantified that after 3 hours the grind stabilized. This has ensured the mills are available for further production whereas before they had been in constant use for one product.

How to send your samples

Please ship to the address below DDP (delivered duty paid) for the attention of **Simon Parker**, and include a customs invoice stating the contents are free samples with no commercial value. For hazardous samples please email copies of the Material Data Safety Sheets (MSDS), Dangerous Goods Notice (DGN) with a packing list and customs invoice to tidas@labman.co.uk.

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